



## SLCM GROUP IN NEWS:

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### INDIAN AGRITECH SLCM STRENGTHENS LEADERSHIP IN MYANMAR, APPOINTS PHYO MAY WIN AS COUNTRY HEAD

Naman Bansal March 19, 2025 PR

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- Phyto May Win joins with nearly 24 years of experience, and brings extensive expertise in business development
- Managing 300+ warehouses with AUM of USD 88.72 million (INR 722 crore), offering end-to-end warehousing solutions for more than 1600+ commodities in diversified industries of Myanmar
- SLCM became the first Indian company to enter Myanmar's warehousing sector and has operated successfully for the last 10 years

**Delhi, 19, March 2025** – Sohan Lal Commodity Management (SLCM), India's largest post-harvest logistics and Agri-solutions Company, has appointed Phyo May Win as the Country Head, Business Development & Strategic Initiatives, SLCM Ltd for its Myanmar operations. In this role, Phyo May Win will be responsible for overseeing SLCM's operations in Myanmar, driving strategic growth, and strengthening partnerships to enhance the company's market position. This strategic move aims to expand operations with its implementation of scientific warehousing offerings coupled with **Phygital** solutions across Agri and non-Agri Commodities in Myanmar.



An MBA and a certified project management professional, Phyo May Win joins with nearly 24 years of experience, and brings extensive expertise in business development, sales leadership, and strategic growth. She has held key positions with the United Nations (Food & Agriculture Projects), leading hospitality chains (Park Royal, Novotel), and Prudential, where she served as Group Head Sales and Director Sales. She has successfully led diverse teams and driven business transformation in Myanmar.

As the first Indian company to enter Myanmar's warehousing sector, SLCM has thrived for the past 10 years in Myanmar. Till date, the company has managed 300+ warehouses having AUM of USD 88.72 million (INR 722 crore), offering end-to-end warehousing solutions for more than 1600+ commodities in diversified industries of Myanmar and continues to drive operational excellence through its agnostic business model and technology-driven solutions (as on 28 February, 2025).

**Speaking on the appointment, Sandeep Sabharwal, Group CEO, SLCM, expressed** *"We are delighted to welcome Phyo to the SLCM leadership team to lead Myanmar operations. Her deep understanding of the Myanmar market, coupled with her extensive experience in business development and strategic growth, makes her the ideal leader to drive our next phase of expansion. We look forward to leveraging her expertise to further strengthen SLCM's footprint in Myanmar and apply our phygital warehousing solutions that have been game-changer in India."*

**Expressing her enthusiasm for the role, Phyo May Win, Country Head, Business Development & Strategic Initiatives, SLCM Myanmar said** *"I am excited to join SLCM at such a transformative stage where they are looking to strengthen their presence in the markets outside India. Having a market leadership, SLCM's innovative phygital model has already set a benchmark in the industry. I look forward to expanding this success in Myanmar by enhancing technological integration, streamlining operations, and delivering greater value to our clients while strengthening SLCM's position in the region."*

With bi-lingual (Burmese & English) team, customized warehousing solutions, and strategically located facilities within two hours from major ports, SLCM Myanmar is uniquely positioned to provide seamless logistics and risk-mitigation solutions to its clients. The company also offers collateral financing facilities through 6 major banks such as CB Bank, Yoma Bank to name a few.